

# Achieving Management Excellence

MOVE BEYOND OPERATIONS AND DRIVE VALUE FROM A FINANCIAL, CUSTOMER, AND SHAREHOLDER PERSPECTIVE

## BUSINESS CHALLENGE

Operational excellence in delivering products or services is often no longer enough to set companies apart from the competition.

In today's highly competitive environment, savvy companies are realizing they must differentiate through management excellence. Business leaders must be able to make quick and effective decisions, prioritizing and adapting plans based on changes occurring throughout the enterprise.

Unfortunately, being able to make rapid and smart decisions requires a holistic view of the business that many companies simply don't have. Ideally, leaders should be able to collect, analyze and act on information from all key stakeholders – including employees, partners, shareholders, suppliers, customers and regulators. They must always have a handle on the overall "pulse" of their organization.

To address this challenge, companies need a solution that provides a comprehensive view of the business, that links input from all critical stakeholders, and that provides a framework for measuring and communicating success.

## SOLUTION OVERVIEW

Enterprise Performance Management (EPM) Systems support strategic, financial, and operational management processes across a common foundation enabling organizations to become smart, agile, aligned, and better able to optimize enterprise-wide performance.

With 20 years of experience delivering analytic applications that extend visibility into the enterprise and beyond, TUSC's Enterprise Performance Management Group ensures you articulate and seamlessly implement an end-to-end EPM strategy for your business. Leveraging a combination of EPM solutions as well as proprietary financial templates, driver-based planning models, BI scorecards, and acceleration tools, we help you drive value from a financial, customer and shareholder value perspective.

## BENEFITS

By implementing a TUSC-designed EPM solution, you can expect to:

- **Drive more profitable growth**—by promoting visibility, control, and predictability into your company's performance
- **Achieve a holistic view of your business**—that improves insight and promotes smart decision making
- **Improve compliance**—both internal and statutory compliance
- **Increase business alignment**—among employees, customers, and shareholders



## TESTIMONIALS

"We were very impressed with TUSC's banking and Oracle solutions technical experience. TUSC helped us develop a complex balance sheet modeling application used across our business lines. The consultants were professional, understood our business requirements, and implemented the solution on time. We would highly recommend the consultants for future engagements."

—Senior Vice President, Corporate Finance

"During my 18 years tenure in IT industry, I have had the opportunity to work with many outside consultants on a wide array of projects. This team by far, was the most knowledgeable, dedicated and flexible. Their depth of expertise was outstanding. The team had specific experts in the suite of Hyperion products. This ensured that the project was using the best of breed technologies for its specific requirements. In addition, on many occasions, I was truly impressed with the team's relentless dedication to the project goals. The team sacrificed many late nights and weekends to ensure the deadlines were met. Finally, the team was profoundly committed to ensure a smooth transition to internal developers. They conducted many knowledge transfer sessions to ensure we were set up for success upon their departure. They are truly a world class team."

—Senior Project Manager



## FOR MORE INFORMATION

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## SOLUTION DETAILS

TUSC helps you develop a sound EPM strategy focusing on three key areas:

- **Financial Planning, Budgeting, Consolidation, and Reporting**—Through the use of enabling technologies, TUSC implements business solutions to help you accelerate closing cycles, improve compliance, enhance analysis, and empower leaders to make strategic decisions.
- **Performance Measurement and Management Dashboards**—These solutions help you clearly define your strategy and goals, communicate them throughout the organization, monitor key performance indicators, and increase business alignment.
- **Cross-Business Execution and Integration through BI**—Drive operational excellence by providing real-time access to information that is focused on corporate strategy. Increase your organization's visibility at every level and empower each and every person to shift the paradigm from looking for information, to finding answers and executing.

TUSC serves as your one point of contact for all EPM needs, helping you manage the implementation/migration process from start to finish. Our services include:

- Information delivery strategy articulation
- Project governance and management
- Infrastructure assessment and establishment
- Third party tool recommendations and Integration
- EPM business solution requirements definition, design and development
- Establishment of technical and functional support channels to ensure longevity and adaptability of the solution
- Technology installations, upgrades and migrations

## ABOUT TUSC

Our consultants have extensive analytic application experience that extends visibility into the enterprise. In addition, we provide expert functional and technical solutions in the areas of Oracle E-Business Suite Consulting, Business Intelligence / Data Warehousing, Project Management and Implementation Support, Custom Development (includes Fusion Middleware), Oracle DBA and Database Services, Managed Services for Remote DBA and E-Business Suite Support, Oracle Software Licensing, and Oracle Training & Mentoring.