

Navigate cloud complexity with strategic consulting and *i*Perspective

REDUCE COSTS, INCREASE FLEXIBILITY AND MITIGATE RISK OF NEW COMPUTING ARCHITECTURE

BUSINESS CHALLENGE

Cloud computing – or the notion of outsourcing best-of-breed services through a third-party, Internet-based provider – has rapidly gained momentum among the IT community. In an economy where budgets are tighter than ever, cloud computing has the potential to deliver radical results for consumers and providers alike. For example, consumer organizations can dramatically reduce costs and increase scalability, while providers of cloud computing are poised to lower total cost of ownership and improve product management.

Without question, when applied to the appropriate services and applications, cloud computing can generate tremendous benefits, but it is not a “one-size-fits-all” model. Moreover, because it is a relatively new computing architecture, most IT managers and CIOs are approaching cloud computing with caution. Like many, you may be struggling to balance the potential benefits of cloud computing with its perceived risks. Your concerns may include:

- What are the security risks of not having physical access to my data?
- What are the performance and scalability risks of having a third-party in control of critical systems?
- How do I integrate information from the cloud so that it doesn't become yet another information silo?
- What role does SOA play in my ability to become a consumer or provider of the cloud?
- What characteristics should I search for in a cloud provider?
- How do I seamlessly move in and out of the cloud as business needs change?

With 20 years of experience in leading technologies, Rolta TUSC is the ideal partner to help you evaluate these risks and rewards and determine the optimal path to success with cloud computing.



SOLUTION OVERVIEW

Based on 20 years of experience with leading technologies, Rolta TUSC can help your organization navigate the complexities of cloud computing and maximize ROI. We offer a comprehensive array of consulting and enablement services for both potential consumers and providers of cloud computing.

For consumers, we facilitate every step in the adoption process from initial readiness assessment to on-boarding and integration. We strive to ensure you apply the technology to only the right services and applications for your business rather than applying the model across the board, maximizing your ROI while reducing risk. For providers, our consultants offer proven cloud development services, architecture design and monitoring and hosting capabilities.

Rolta TUSC also offers our innovative *i*Perspective tool to speed integration of cloud applications with your internal systems and /or quickly “cloud-enable” traditional services offerings.

BENEFITS

- **Reduce risk of project failure**—With an experienced consultancy versed in best practices as a partner, you mitigate risk and achieve the benefits of cloud computing more quickly and cost-effectively.
- **Reduce costs**—By avoiding capital expenditure and paying on a subscription or utility basis, consumers can dramatically reduce costs. Providers lower total cost of ownership by amortizing operational costs across “customers” and re-using hardware resources.
- **Flexibility**—Consumers are able to scale up or down incrementally. You can also terminate service or switch providers at any time.
- **Deliver “best-of-breed” value**—Leverage the best capabilities available with reduced capital expense, spearheading innovation and ensuring ease of use for the business.
- **Improve product management**—Providers can streamline version control and simplify management with global upgrades.

SOLUTION DETAILS

Cloud Consulting Services

Rolta TUSC offers a comprehensive array of consulting and enablement services, allowing you to streamline your adoption and/or deployment of cloud computing. Whether you need assistance with up-front planning or actual deployment and integration services, Rolta TUSC ensures your transition is seamless. We offer services for both potential cloud consumers and cloud providers.

- Assessment, Roadmap and Education Services**—By identifying your business drivers, discussing critical success factors and addressing your key concerns, Rolta TUSC consultants assess your organization's readiness to adopt the cloud computing model. We can then develop a detailed roadmap to cost-effectively move your organization from traditional architecture to the cloud, enabling you to capitalize on "quick wins," avoid pitfalls including data isolation, and maintain the flexibility to move in and out of the cloud as business needs change. As appropriate, our consultants can host one-day educational workshop on the benefits, risks and success factors of cloud computing, ensuring your key stakeholders are invested in the migration process.
- Cloud Evaluation and Selection**—The selection of a reliable, secure provider may be the most critical decision you make as a cloud consumer. Rolta TUSC consultants evaluate cloud providers according to jointly identified criteria and weighted averages. We generate a detailed scorecard and make a recommendation on which cloud provider is best-suited for your business. The security and resiliency of the cloud provider are always key focus points.
- Cloud On-Boarding, Enablement and Integration**—Our consultants help you make the initial transition to cloud consumption. Using SOA as a framework, our innovative *i*Perspective tool helps streamline the integration effort between your enterprise systems and cloud applications, ensuring you can leverage cloud data across other systems.
- Cloud Development**—For organizations desiring to become a cloud computing provider, Rolta TUSC consultants have the critical expertise to help you assess your existing infrastructure and design a world-class data center that provides reliability, scalability and security for your future clients. We help companies build both private and public-facing clouds.
- Cloud Monitoring**—We enable you to monitor the cloud for both IT and business performance. Our solutions track critical measures including transaction latency, end-user response time, availability, business-service KPIs, agility and analyst efficiency.
- Cloud Hosting Center**—Rolta TUSC offers a state-of-the-art cloud hosting center for providers not yet ready to make the leap to managing their own data center.

*i*Perspective

At Rolta TUSC, we believe that SOA or "business services" should be used as the framework for cloud computing. Our 100-percent standards compliant *i*Perspective tool enables you to rapidly create Web services from the internal systems that will provide and/or consume from the cloud. Cloud providers are thus able to convert traditional services to a "cloud-enabled" state in a fraction of the time, while consumers can leverage *i*Perspective to integrate information from the cloud with internal systems. *i*Perspective also provides built-in security capabilities to Cloud data and infrastructure.

ABOUT US

The Rolta SOA Center of Excellence builds on TUSC's 20 years of leadership in technology consulting, delivering value and cutting customer costs through service oriented architecture solutions. An Oracle Certified Advantage partner, Rolta TUSC provides expert functional and technical solutions in the areas of Oracle E-Business Suite Consulting, Enterprise Performance Management, Business Intelligence / Data Warehousing, Oracle and Open Systems Development (includes Fusion Middleware), Oracle DBA, Database, and Infrastructure Services, Managed Services for Remote DBA and E-Business Suite Support, Managed Hosting, Oracle Software Licensing, and Oracle Training & Mentoring.

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