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## **ROLTA INDIA LIMITED**

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## ANNUAL AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2012

| PAR       | TI  |                               |                               |             |   |   |  | (In ₹ Millions  |
|-----------|---|-------------------------------|-------------------------------|-------------|---|---|--|---|
| Sr.<br>No | Particu   | lars                          | Quan<br>End<br>30-06<br>(Audi | led<br>5-12 | Quarter<br>Ended<br>31-03-12<br>(Unaudited) | Quarter<br>Ended<br>30-06-11<br>(Audited) | 12 Months<br>Accounting<br>Year Ended<br>30-06-12<br>(Audited) | Previous<br>Accounting<br>Year Ended<br>30.06.11<br>(Audited) |
| 1         | Net Sales/Income from Operations  |                               | 4.                            | ,450.97     | 4,261.46                                    | 4,765.46                                  |  | ` `   |
|           | Total Income from operations  |                               | 4,                            | ,450.97     | 4,261.46                                    | 4,765.46                                  | 18,287.88  | 18,056.17   |
| 2         | Expenses a. Material / Subcontract Cost   |                               |                               | 93.09       | 443.84                                      | 952.36                                    | 2,663.22   | 3,654.40  |
|           | b. Inventory - (Increase) / Decrease  |                               |                               |             |   |   |  | 38.77   |
|           | c. Employee Benefits Expense  |                               |                               | ,393.74     | 1,336.76                                    | 1,329.49                                  | 5,426.99   | 5,237.4   |
|           | d. Depreciation and amortisation Expense  |                               |                               | ,438.06     | 1,036.55                                    | 886.40                                    | 4,432.89   | 3,300.19  |
|           | e. Other Expenses   |                               |                               | 533.52      | 531.35                                      | 549.12                                    | 2,129.50   | 1,922.58  |
|           | Total Expenses  |                               | 3                             | 3458.41     | 3,348.50                                    | 3,717.37                                  | 14,652.60  | 14,153.35   |
|           | <b>Profit From Operations Before Other</b>  | Income, Finance Costs &       |                               |             |   |   |  |   |
| 3         | Exceptional Items (1 - 2)   |                               |                               | 992.56      | 912.96                                      | 1,048.09                                  | · ·  |   |
| 4         | Other Income  |                               |                               | 29.07       | 144.21                                      | 123.56                                    |  |   |
| 5         | Profit / (Loss) before Finance Costs &  | Exceptional Items (3 + 4)     | 1                             | 1021.63     | 1,057.17                                    | 1,171.65                                  | 3,997.10   | 4,210.68  |
| 6         | Finance Costs   |                               |                               | 422.95      | 282.80                                      | 175.26                                    | 1,139.75   | 607.64  |
| 7         | Profit / (Loss) before Exceptional Item   | s & Tax (5 – 6)               |                               | 598.68      | 774.37                                      | 996.39                                    | 2,857.35   | 3,603.04  |
| 8         | Exceptional Item:   |                               |                               |             |   |   |  |   |
|           | Profit on sale of investment in joint ver   | nture                         |                               |             |   |   |  | 1,036.47  |
| 9         | Profit after Exceptional Items before T   | $\operatorname{Tax}(7+8)$     |                               | 598.68      | 774.37                                      | 996.39                                    | 2,857.35   | 4,639.51  |
| 10        | Tax Expense   |                               |                               | 121.30      | 101.80                                      | 110.01                                    | 434.46   | 625.19  |
| 11        | Net Profit after Exceptional Items &Ta  | ax (9-10)                     |                               | 477.38      | 672.57                                      | 886.38                                    | 2,422.89   | 4,014.32  |
| 12        | Add/(Less) Minority Share in Loss/(Prof.  |                               |                               |             | 0.17  | (0.52)                                    | 0.48   | 1.47  |
| 13        | Net Profit After Tax, Minority Interest   |                               |                               | 477.38      |   | 885.86                                    |  |   |
| 14        | Paid-up Equity Share Capital (F.V. Rs.1)  | • '                           | 1                             | ,613.29     | 1,613.29                                    | 1,613.04                                  | ,  | -   |
| 15        | Reserves excluding Revaluation Reserv   |                               | 1,                            | ,013.27     | 1,013.27                                    | 1,013.04                                  | 18,169.06  | -   |
| 16.i      | Earnings Per Share before Exceptiona  |                               |                               |             |   |   | 10,102.00  | 17,334.00   |
| 10.1      |   | Tiens                         |                               | 3.0         | 4.2   | 5.5                                       | 15.0   | 20.2  |
|           | Basic EPS (in ₹) (not annualised)   |                               |                               |             | 4.2   | 5.5                                       | 15.0   |   |
| 17.       | Diluted EPS (in ₹) (not annualised)   |                               |                               | 3.0         | 4.2   | 5.5                                       | 15.0   | 20.1  |
| 16.11     | Earnings Per Share after Exceptional  | Items                         |                               | 2.0         | 4.2   |   | 150  | 24.6  |
|           | Basic EPS (in ₹) (not annualised)   |                               |                               | 3.0         | 4.2   | 5.5                                       | 15.0   |   |
|           | Diluted EPS (in ₹) (not annualised)   |                               |                               | 3.0         | 4.2   | 5.5                                       | 15.0   | 24.8  |
| PART      | II: SELECT INFORMATION FO   | R THE YEAR ENDED JUNE 30, 2   | 2012                          |             |   | T   |  | (In ₹ Millions)   |
|           |   |                               | Quar                          | rter        | Quarter                                     | Quarter                                   | 12 Months<br>Accounting  | Previous  |
| Sr.<br>No | Particu   |                               | End<br>30-06                  |             | Ended<br>31-03-12                           | Ended<br>30-06-11                         | Year Ended<br>30-06-12   | Accounting<br>Year Ended<br>30.06.11                          |
| A         | PARTICULARS OF SHAREHOLDIN  | IG                            |                               |             |   |   |  |   |
| 1         | Total Public Shareholding Number of Shares  |                               | 90.1                          | 103,168     | 9,05,48,168                                 | 9,36,22,051                               | 90,103,168   | 9,36,22,051   |
|           | Percentage of Shareholding  |                               | 70,1                          | 55.85       | 56.13                                       |   |  |   |
| 2         |   | holding                       |                               | 33.63       | 30.13                                       | 36.03                                     | 33.63  | 36.0.   |
| 4         | Promoters and Promoter Group Share  | nording                       |                               |             |   |   |  |   |
|           | a) Pledged/Encumbered Number Of Shares  |                               | 4,5                           | 500,000     | 30,00,000                                   | 38,00,000                                 | 4,500,000  | 38,00,000   |
|           | Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total Share Capital of the company) |                               |                               | 6.32        | 4.24  | 5.61                                      | 6.32   | 5.6   |
|           |   |                               |                               | 2.79        |   |   |  |   |
|           | b) Non-encumbered   |                               |                               | 2.19        | 1.86  | 2.36                                      | 2.79   | 2.30  |
|           | Number Of Shares Percentage of shares (as a % of the total shareholding of promoter and   |                               | 66,7                          | 725,928     | 6,77,80,928                                 | 6,39,07,045                               | 66,725,928   | 6,39,07,045   |
|           | promoter group)   |                               |                               | 93.68       | 95.76                                       | 94.39                                     | 93.68  | 94.39   |
|           | Percentage of shares (as a % of the total \$  | Share Capital of the company) |                               | 41.36       | 42.01                                       | 39.61                                     | 41.36  | 39.61   |
| В         | INVESTOR COMPLAINTS FOR YEAR  | AR ENDED JUNE 30, 2012        |                               |             |   |   |  |   |
|           | Pending at the beginning of the   | Received during the quarter   |                               | Disne       | osed of during                              | the quarter                               |  | inresolved at   |
|           | quarter   | 22                            |                               | Disp        | 22  | quarter                                   | the end of the quarter   |   |
|           |   |                               |                               |             |   |   |  |   |

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## SEGMENT-WISE REVENUE AND RESULTS FOR THE YEAR ENDED JUNE 30, 2012

| Particulars   | Quarter<br>Ended<br>30-06-12<br>(Audited) | Quarter<br>Ended<br>31-03-12<br>(Unaudited) | Quarter<br>Ended<br>30-06-11<br>(Audited) | 12 Months<br>Accounting<br>Year Ended<br>30-06-12<br>(Audited) | Previous<br>Accounting Year<br>Ended 30.06.11<br>(Audited) |
|---|---|---|---|--|--|
| Segment Revenue   |   |   |   |  |  |
| Enterprise Geospatial and Defense Solutions (EGDS)                                      | 1,955.83                                  | 1,952.24                                    | 2,550.05                                  | 8,941.24   | 9,394.46   |
| Enterprise Design and Operation Solutions (EDOS)  | 1,003.31                                  | 985.12                                      | 1,026.94                                  | 4,078.51   | 4,208.09   |
| Enterprise IT Solutions (EITS)  | 1,491.83                                  | 1324.10                                     | 1,188.07                                  | 5,268.13   | 4,453.62   |
| Less: Inter segment revenue   |   |   |   |  |  |
| Net revenue from operations   | 4,450.97                                  | 4,261.46                                    | 4,765.46                                  | 18,287.88  | 18,056.17  |
| Segment Profit/(loss) before depreciation and amortization expenses, Finance Cost & Tax |   |   |   |  | ·  |
| Enterprise Geospatial and Defense Solutions (EGDS)                                      | 1,360.23                                  | 1,166.92                                    | 1,368.66                                  | 5110.86  | 4,966.83   |
| Enterprise Design and Operation Solutions (EDOS)  | 699.54                                    | 533.47                                      | 422.04                                    | 2,044.35   | 1,700.07   |
| Enterprise IT Solutions (EITS)  | 370.85                                    | 242.12                                      | 143.79                                    | 912.96   | 536.11   |
| TOTAL   | 2,430.62                                  | 1,949.51                                    | 1,934.49                                  | 8,068.17   | 7,203.01   |
| Add: Other Income (not allocable)   | 29.07                                     | 144.21                                      | 123.56                                    | 361.82   | 307.86   |
| Less: Finance Costs (not allocable)   | 422.95                                    | 282.80                                      | 175.26                                    | 1,139.75   | 607.64   |
| Less: Depreciation and Amortization Expense (not allocable)                             | 1,438.06                                  | 1,036.55                                    | 886.40                                    | 4,432.89   | 3,300.19   |
| Total Profit before Exceptional Items & Tax   | 598.68                                    |   | 996.39                                    | 2,857.35   | ,  |

that it is currently not practical to provide segment disclosures relating to total assets and liabilities.

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 22<sup>nd</sup>August, 2012. These results have been audited by Statutory Auditors.
- The Board of Directors has recommended a dividend of ₹3.00 Per Share for the F Y 2011-2012
- Consolidated Revenue for Q4 FY-12 at ₹4,450.97 Mn against ₹4,261.46 Mn in Q3 FY-12, registering a Sequential growth of 4.4%.
- Consolidated EBITDA for Q4 FY-12 at ₹2,430.62 Mn against ₹1,949.51 Mn in Q3 FY-12, registering a Sequential growth of 24.7 %.
- Consolidated Net Profit for Q4 FY-12 at ₹477.38 Mn against ₹672.74 Mn in Q3 FY-12, registering a Sequential decline of 29.0%. This decline is mainly attributable to forex losses provided during the Quarter due to adverse currency movement of USD/INR rates from ₹51.15/\$ in beginning of the Quarter to ₹56.30/\$ at the end of the Quarter.
- In accordance with clause 41 of Listing agreement, the company has published consolidated financial results. Standalone Revenue, Profit after tax and exceptional item for the Q4 F.Y.12 is ₹3,467.03 Mn, ₹729.63 Mn respectively. The standalone financial results will, however, be made available to the Stock Exchanges where the company's securities are listed and will also be posted on the company's website www.rolta.com.
- Tax Expense includes provision for current tax and deferred tax.
- Previous quarter / year's figures are regrouped wherever necessary.
- The Audited Consolidated statement of assets and liabilities is as under:

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|       |     |                                     |  | (In ₹Million   |
|-------|-----|-------------------------------------|--|----------------|
| Sr No |     | Particulars                         | As at 30.06.12   | As at 30.06.11 |
| A     |     | EQUITY AND LIABILITIES              |  |                |
| 1     |     | Shareholders' Funds                 |  |                |
|       | (a) | Share Capital                       | 1,613.29   | 1,613.2        |
|       | (b) | Reserves & Surplus                  | 18,572.43  | 17,376.4       |
|       |     | Sub-total Shareholders funds        | 20,185.72  | 18.989.7       |
| 2     |     | Minority Interest                   | 0.60   | 1.1            |
| 3     |     | Non Current Liabilities             |  |                |
|       | (a) | Long -term borrowings               | 19,109.68  | 7,308.8        |
|       | (b) | Deferred Tax Liabilities (net)      | 506.28   | 446.4          |
|       | (c) | Other Long Term Liabilities         | 36.70  | 19.2           |
|       | (d) | Long Term Provisions                | 155.50   | 130.8          |
|       |     | Sub-total Non – current liabilities | 19,808.16  | 7,905.5        |
| 4     |     | Current Liabilities                 | The state of the s | ĺ              |
|       | (a) | Short Term Borrowings               | 4,441.07   | 1,479.2        |
|       | (b) | Trade Payables                      | 84.09  | 194.3          |
|       | (c) | Other Current Liabilities           |  |                |
|       |     | I) FCCB's                           |  | 5,641.1        |
|       |     | ii) Others                          | 1,689.18   | 1,267.3        |
|       | (d) | Short Term Provisions               | 1,146.53   | 1,007.6        |
|       |     | Sub-total – current liabilities     | 7,360.27   | 9,589.8        |
|       |     | TOTAL -EQUITY AND LIABILITIES       | 47,354.55  | 36,486.1       |
| В     |     | ASSETS                              |  |                |
| 1     |     | Non Current Assets                  |  |                |
|       | (a) | Fixed Assets                        |  |                |
|       |     | Tangible Assets                     | 27,957.94  | 19,174.1       |
|       |     | Intangible Assets                   | 2,759.15   | 1470.8         |
|       |     | Capital Work in Progress            | 3,111.56   | 2,825.2        |
|       | (b) | Goodwill on Consolidation           | 3,86.64  | 2849.0         |
|       | (c) | Differed Tax Assets (Net)           |  | 66.5           |
|       | (d) | Long Term Loans & Advances          | 461.69   | 443.0          |
|       | (e) | Other Non Current Assets            | 1,054.78   | 55.2           |
|       |     | Sub-total Non-current Assets        | 38,931.76  | 26,883.9       |
| 2     |     | Current Assets                      | The state of the s | ĺ              |
|       |     | Current Investment                  | 266.37   | 961.0          |
|       |     | Trade Receivable                    | 6,023.58   | 6,925.9        |
|       |     | Cash & Bank Balances                | 259.53   | 401.1          |
|       |     | Short Term Loans & Advances         | 1,816.54   | 1,263.3        |
|       |     | Other Current Assets                | 56.77  | 50.7           |
|       |     | Sub-total Current Assets            | 8,422.79   | 9,602.1        |
|       |     | TOTAL-ASSETS                        | 47,354.55  | 36,486.1       |

Place: Mumbai Date: 22<sup>nd</sup> August 2012

Chairman & Managing Director

Kamal K Singh