



UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

PART I		(In ₹ Millions)					
Sr. No	Particulars	Quarter Ended 31-03-13 (Unaudited)	Quarter Ended 31-12-12 (Unaudited)	Quarter Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-13 (Unaudited)	9 Months Period Ended 31-03-12 (Unaudited)	Previous Accounting Year Ended 30.06.12 (Audited)
1	Net Sales/Income from Operations	5,699.60	5,264.81	4,261.46	15,665.81	13,836.91	18,287.88
2	<b>Total Income from operations</b>	<b>5,699.60</b>	<b>5,264.81</b>	<b>4,261.46</b>	<b>15,665.81</b>	<b>13,836.91</b>	<b>18,287.88</b>
	<b>Expenses</b>						
	a. Material / Subcontract Cost	1,552.28	867.94	443.84	3,019.05	2,570.13	2,663.22
	b. Inventory - (Increase) / Decrease	--	--	--	--	--	--
	c. Employee Benefits Expense	1,551.16	1,649.41	1,336.76	4,631.56	4,033.25	5,426.99
	d. Depreciation and Amortization Expense	918.41	908.28	1,036.55	2,837.15	2,994.83	4,432.89
	e. Other Expenses	406.11	596.12	531.35	1,548.18	1,596.02	2,129.50
	<b>Total Expenses</b>	<b>4,427.96</b>	<b>4,021.75</b>	<b>3,348.50</b>	<b>12,035.94</b>	<b>11,194.23</b>	<b>14,652.60</b>
3	<b>Profit From Operations Before Other Income, Finance Costs &amp; Exceptional Items (1 - 2)</b>	<b>1,271.64</b>	<b>1,243.06</b>	<b>912.96</b>	<b>3,629.87</b>	<b>2,642.68</b>	<b>3,635.28</b>
4	Other Income	108.75	59.08	144.21	230.10	332.75	361.82
5	<b>Profit/(Loss) before Finance Costs &amp; Exceptional Items (3 + 4)</b>	<b>1,380.39</b>	<b>1,302.14</b>	<b>1,057.17</b>	<b>3,859.97</b>	<b>2,975.43</b>	<b>3,997.10</b>
6	Finance Costs	557.94	510.67	282.80	1,532.77	716.80	1,139.75
7	<b>Profit / (Loss) before Exceptional Items &amp; Tax (5 – 6)</b>	<b>822.45</b>	<b>791.47</b>	<b>774.37</b>	<b>2,327.20</b>	<b>2,258.63</b>	<b>2,857.35</b>
8	Exceptional Item:	--	--	--	--	--	--
9	<b>Profit after Exceptional Item before Tax (7 + 8)</b>	<b>822.45</b>	<b>791.47</b>	<b>774.37</b>	<b>2,327.20</b>	<b>2,258.63</b>	<b>2,857.35</b>
10	Tax Expense	91.20	87.70	101.80	260.20	313.16	434.46
11	<b>Net Profit after Exceptional Item &amp;Tax (9 – 10)</b>	<b>731.25</b>	<b>703.77</b>	<b>672.57</b>	<b>2,067.00</b>	<b>1,945.47</b>	<b>2,422.89</b>
12	Add/(Less) Minority Share in Loss/(Profit)	0.14	0.14	0.17	0.41	0.48	0.48
13	<b>Net Profit After Tax, Minority Interest &amp; Exceptional Item (11 + 12)</b>	<b>731.39</b>	<b>703.91</b>	<b>672.74</b>	<b>2,067.41</b>	<b>1,945.95</b>	<b>2,423.37</b>
14	Paid-up Equity Share Capital (F.V. Rs.10/- each)	1,613.29	1,613.29	1,613.29	1,613.29	1,613.29	1,613.29
15	<b>Reserves excluding Revaluation Reserves</b>		--				<b>18,169.06</b>
16.i	<b>Earnings Per Share before Exceptional Item</b>						
	Basic EPS (in ₹) (not annualised)	4.5	4.4	4.2	12.8	12.1	15.0
	Diluted EPS (in ₹) (not annualised)	4.4	4.4	4.2	12.7	12.1	15.0
16.ii	<b>Earnings Per Share after Exceptional Item</b>						
	Basic EPS (in ₹) (not annualised)	4.5	4.4	4.2	12.8	12.1	15.0
	Diluted EPS (in ₹) (not annualised)	4.4	4.4	4.2	12.7	12.1	15.0

PART II SELECT INFORMATION FOR THE QUARTER ENDED MARCH 31, 2013

Sr. No	Particulars	Quarter Ended 31-03-13	Quarter Ended 31-12-12	Quarter Ended 31-03-12	9 Months Period Ended 31-03-13	9 Months Period Ended 31-03-12	Previous Accounting Year Ended 30.06.12
A	<b>PARTICULARS OF SHAREHOLDING</b>						
1	<b>Total Public Shareholding</b>						
	Number of Shares	86,708,218	89,987,168	90,548,168	86,708,218	90,548,168	90,103,168
	Percentage of Shareholding	53.75	55.78	56.13	53.75	56.13	55.85
2	<b>Promoters and Promoter Group Shareholding</b>						
	<b>a) Pledged/Encumbered</b>						
	Number Of Shares	8,500,000	5,500,000	30,00,000	8,500,000	30,00,000	4,500,000
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	11.39	7.71	4.24	11.39	4.24	6.32
	Percentage of shares (as a % of the total Share Capital of the company)	5.26	3.41	1.86	5.26	1.86	2.79
	<b>b) Non-encumbered</b>						
	Number Of Shares	66,120,878	65,841,928	67,780,928	66,120,878	67,780,928	66,725,928
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	88.61	92.29	95.76	88.61	95.76	93.68
	Percentage of shares (as a % of the total Share Capital of the company)	40.99	40.81	42.01	40.99	42.01	41.36
B	<b>INVESTOR COMPLAINTS FOR QUARTER ENDED MARCH 31, 2013</b>						
	<b>Pending at the beginning of the quarter</b>	<b>Received during the quarter</b>	<b>Disposed of during the quarter</b>	<b>Remaining unresolved at the end of the quarter</b>			
	NIL	108	108	NIL			

SEGMENT-WISE REVENUE AND RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

(In ₹ Millions)						
PARTICULARS	Quarter Ended 31-03-13 (Unaudited)	Quarter Ended 31-12-12 (Unaudited)	Quarter Ended 31-03-12 (Unaudited)	9 Months Period Ended 31-03-13 (Unaudited)	9 Months Period Ended 31-03-12 (Unaudited)	Previous Accounting Year Ended 30.06.12 (Audited)
<b>Segment Revenue</b>						
Enterprise Geospatial & Engineering Solutions (EGES)	1,676.27	1,633.40	1,357.36	4,919.01	4,580.61	6,148.48
System Integration & Enterprise IT Solutions (EITS)	4,023.33	3,631.41	2,904.10	10,746.80	9,256.30	1,2139.40
Less: Inter segment revenue	--	--	--	--	--	--
<b>Net revenue from operations</b>	<b>5,699.60</b>	<b>5,264.81</b>	<b>4,261.46</b>	<b>15,665.81</b>	<b>13,836.91</b>	<b>18,287.88</b>
Segment Profit/(loss) before Depreciation and Amortization Expenses, Finance Cost & Tax						
Enterprise Geospatial & Engineering Solutions (EGES)	925.27	922.54	810.39	2,762.94	2,315.40	3,554.06
System Integration & Enterprise IT Solutions (EITS)	1,264.78	1,228.80	1,139.12	3,704.08	3,322.11	4,514.11
<b>TOTAL</b>	<b>2,190.05</b>	<b>2,151.34</b>	<b>1,949.51</b>	<b>6,467.02</b>	<b>5,637.51</b>	<b>8,068.17</b>
Add: Other Income (not allocable)	108.75	59.08	144.21	230.10	332.75	361.82
Less: Finance Costs (not allocable)	557.94	510.67	282.80	1,532.77	716.80	1,139.75
Less: Depreciation and Amortization Expense (not allocable)	918.41	908.28	1,036.55	2,837.15	2,994.83	4,432.89
<b>Total Profit before Exceptional Item &amp; Tax</b>	<b>822.45</b>	<b>791.47</b>	<b>774.37</b>	<b>2,327.20</b>	<b>2,258.63</b>	<b>2,857.35</b>
<b>Notes on segment information:</b>						
Segmental Capital employed: Fixed assets used in the company's business or liabilities contracted have not been identified to any particular reportable segments. The company believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities.						

Notes:

1.

The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on 27<sup>th</sup> April, 2013, and have undergone “Limited Review” by the Statutory Auditors of the Company.
2.

Consolidated Revenue for Q3 FY-13 at ₹ 5,699.60 Mn. against ₹ 5,264.81 Mn. in Q2 FY-13, registering a sequential growth of 8.3 %.
3.

Consolidated EBITDA for Q3 FY-13 at ₹ 2,190.05 Mn. against ₹ 2,151.34 Mn. in Q2 FY-13, registering a sequential growth of 1.8 %.
4.

Consolidated Profit after Tax for Q3 FY-13 at ₹ 731.39 Mn. against ₹ 703.91 Mn. in Q2 FY-13 registering a sequential growth of 3.9 %.
5.

Consolidated Revenue for Nine Months FY-13 at ₹ 15,665.81 Mn. against ₹ 13,836.91 Mn. in nine months FY-12, registering a Y-o-Y growth of 13.2 %.
6.

Consolidated EBITDA for Nine months FY-13 at ₹ 6,467.02 Mn. against ₹ 5,637.51 Mn. in nine months FY-12, registering a Y-o-Y growth of 14.7%.
7.

Consolidated Profit after Tax for Nine months FY-13 at ₹ 2,067.41 Mn. against ₹ 1,945.95 Mn. in nine months FY-12, registering a Y-o-Y growth of 6.2 %.
8.

In accordance with clause 41 of Listing Agreement, the company has published consolidated financial results. Standalone Revenue and Profit after exceptional item & tax for Q3 FY-13 is ₹ 3,431.95 Mn. and ₹ 1,282.45 Mn. respectively and for Nine months FY-13 ₹ 9,584.08 Mn. and ₹ 2,714.91 Mn. respectively. The standalone financial results will, however, be made available to the Stock Exchanges where the company's securities are listed and will also be posted on the company's website [www.rolta.com](http://www.rolta.com)
9.

Tax Expense includes provision for current tax and deferred tax.
10.

Previous quarter / year's figures are regrouped wherever necessary.

Place : Mumbai  
Date : 27<sup>th</sup> April, 2013

**Kamal K Singh**  
Chairman & Managing Director