Rolta's Q1 FY-12 Consolidated Revenue Grows 13.6% Y-o-Y

Mumbai – Rolta India Limited, one of India's leading IT companies, specializing in Enterprise Geospatial &Defence Solutions (EGDS), Enterprise Design & Operation Solutions (EDOS), and Enterprise IT Solutions (EITS), today announced unaudited financial results for Quarter ended September 30, 2011(Q1 FY-12), which have undergone limited review by statutory auditors of the company.

FINANCIAL HIGHLIGHTS

- Consolidated Revenue for Q1 FY-12 at ₹ 485.85 Cr. against ₹ 427.58 Cr. In FY-11, registering a Y-o-Y growth of 13.6%. Consolidated EBITDA for Q1 FY-12 at ₹ 178.96 Cr. against ₹ 169.71 Cr. Registering a Y-o-Y growth of 5.4%. Consolidated Net Profit for Q1 FY-12 at ₹ 62.16 Cr. against ₹ 74.77 Cr. in FY-11 registering a Y-o-Y decline of 16.9%.

- During the quarter, Rupee saw a significant depreciation of 9.4% against USD and the closing rate of INR/USD was ₹ 48.93 as on 30.09.2011 against ₹ 44.72 as on 30.06.2011. As a result thereof, there is a mark-to-market loss of ₹ 25.92 Cr., mainly on FCCB's and other foreign currency borrowings of the Company which, as per Accounting Standard 11 (AS-11), is charged to the Profit & Loss Account for the quarter. This charge is provided for in Depreciation & Other Expenses. Without considering this charge, the Net Profit for the quarter would have been ₹ 88.08 Cr.

- During the Quarter Company has given annual wage hike to all employees worldwide.

Commenting on the results, Mr. K. K. Singh, Chairman and Managing Director, said: "We are continuously transforming our business – from being services-centric, to one that is increasingly Rolta IP-centric. Our unique ability in providing innovative solutions that extract meaningful insights from information and provide a deep impact, has resulted in Rolta becoming a market leader, in our focused segments, in India and a serious player, worldwide"

Corporate Highlights

ROLTA was named as the most "Preferred Employer", and was ranked at the 2nd position overall in the 2011 DATAQUEST survey of Best Employers in the IT sector. The company has jumped to the # 2 position from # 4 in the previous year. The Company was ranked # 1 as preferred employer & on gender inclusivity, # 2 on parameters such as 'dream company to work with', 'managing slow-down' and 'employee satisfaction'.

The Company strengthened the leadership of its European operations by inducting Ravi Pandey as the head. He brings exceptional experience and strength to our management team that enhances our position to provide valuable enterprise-level solutions to our clients

OPERATIONAL HIGHLIGHTS

Enterprise Geospatial and Defense Solutions (EGDS)

Rolta's world class solutions, built around on Rolta IP, has enabled it to address very well, the significant opportunities arising from the multi-billion dollar modernization programs in the Indian defence & security markets. The Company is very well positioned to address large and sophisticated requirements for, Command & Control, Intelligence, Surveillance and Reconnaissance (including Optronics), Military Communications, Digital Soldier Systems, Battlefield Management Systems, Vehicle & Fire Control Systems, , Safe City programs, Critical Asset Protection Systems, Crime & Criminal Tracking Network Systems etc. Rolta is one of the few select organizations, which has been qualified through a stringent selection criterion to be finally shortlisted for final consideration in many of these opportunities.

Today, Rolta's solutions, built on its Geospatial Fusion™ platform, are being increasingly exploited world-wide for myriad uses, from modeling urban environment, transportation corridors, land record management, land-use analysis and tax management, to mapping flood plains, assessing geological hazards, crop monitoring, watershed management, etc. For example, recently, Rolta, in partnership with Qatar's public works authority successfully implemented a unique, geocentric system for capital request and project management. Another example, is for Ontario Ministry of Environment; Rolta completed the award-winning GIS Portal mapping application to provide an online map view that highlights the environmental conditions throughout the Province.

Enterprise Design & Operation Solutions (EDOS)

Rolta released Version 3.0 of its flagship product Rolta OneView™ Enterprise Suite for Process Industries including Upstream and Downstream Oil and Gas, Petrochemicals, Chemicals, Power and Metals. Through pre-configured role based dashboards, over 200 standard and cross-functional KPIs, robust ISA -95 compliant data models and productized connectors to most process industry standard systems, Rolta provides an enterprise class solution that delivers the intelligence required to significantly improve operational performance.

The SAP Integration and Certification Center has certified that Rolta OneView Operational Insights Version 3.0 integrates with SAP Business Objects. In addition, Rolta has joined the SAP PartnerEdge™ program as SAP software solution partner. Through the program, partners work closely with SAP to develop and certify the technical integration of their solutions with SAP software. As a result of the certified integration, Rolta OneView now provides proven savings in operational budgets through improvements in maintenance, risk management, capacity utilization, turnaround management, smart meter, transmission power management and improved reliability for the Process, Power and Utility industries.

Enterprise IT Solutions (EITS)

Rolta, an Oracle Platinum Partner, won the 2011 Oracle Titan Award in the Data Center Efficiency category for its work for Aspen Marketing Services. In addition, Rolta was recognized with 'Honorable Mention' in three additional categories -- Business Intelligence & Data Warehousing for its work with the Chicago Housing Authority, Exadata Solution for its work with RealMed, and Oracle Red Stack Solution for its work with NOAA.

Rolta became the world's first company to have achieved 'Level 5' certification for its Practice in Usability™ from "Human Factors International", a global leader in user-experience design consulting, training and certification.

About Rolta: Rolta is a leading provider of innovative IT solutions for many vertical segments, including Utilities, Governments, Transportation, Process, Power, Banking and Insurance. These enterprise level solutions are built around Rolta's intellectual property and domain expertise to offer unique business intelligence for impactful insights for effective decision making. Rolta's solutions framework includes Geospatial Fusion^{TM}, a suite to integrate disparate spatial and business data; Rolta OneView^{TM}, a BI solution for operational excellence; and Rolta iPerspective^{TM}, a unique platform for SOA and "Cloud" enablement. Rolta's intellectual property repository contains cutting-edge software for mapping and earth sciences, providing the foundation for Defense and Homeland Security solutions including C4ISTAR information systems, Military Communications, Digital Soldier, and Vehicle Systems. Rolta is a multinational organization headquartered in India, which has executed projects in over 40 countries. Rolta has a countrywide infrastructure and international subsidiaries across the globe. Forbes Global ranked Rolta amongst the "Best 200 under a Billion" four times in six years. The Company is listed on the Bombay Stock Exchange and National Stock Exchange in cash and F&O segment, and forms part of various indices on BSE/NSE. The Company's GDRs are listed on the Main Board of London Stock Exchange and its FCCBs are listed on the Singapore Stock Exchange.

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