



# ROLTA INDIA LIMITED

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## UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014 (In ₹ Millions)

Sr. No	Particulars	Quarter ended 31.12.14 (Unaudited)	Quarter ended 30.09.14 (Unaudited)	Quarter ended 31.12.13 (Unaudited)	9 Months period ended 31.12.14 (Unaudited)	9 Months period ended 31.12.13 (Unaudited)	9 Months ended 31.03.14 (Audited)
1	Net Sales/Income from Operations	9,667.56	8,852.91	7,591.68	27,333.24	19,991.39	25,017.21
	<b>Total Income from operations</b>	<b>9,667.56</b>	<b>8,852.91</b>	<b>7,591.68</b>	<b>27,333.24</b>	<b>19,991.39</b>	<b>25,017.21</b>
2	<b>Expenses</b>						
	a. Cost of materials & technical subcontractors	3,248.72	2,727.58	1,932.97	9,283.62	5,159.38	8,264.83
	b. Employee benefits expense	2,121.68	2,032.35	1,777.01	6,063.77	4,993.84	6,290.59
	c. Depreciation and amortization expense	1,563.06	1,489.03	1,301.98	4,498.63	3,183.09	3,636.36
	d. Other expenses	848.93	841.66	1,031.12	2,325.59	2,321.23	2,404.18
	<b>Total Expenses</b>	<b>7,782.39</b>	<b>7,090.62</b>	<b>6,043.08</b>	<b>22,171.61</b>	<b>15,657.54</b>	<b>20,595.96</b>
3	<b>Profit from operations before other income, finance costs and exceptional items (1 - 2)</b>	<b>1,885.17</b>	<b>1,762.29</b>	<b>1,548.60</b>	<b>5,161.63</b>	<b>4,333.85</b>	<b>4,421.25</b>
4	Other income	74.80	62.12	26.71	210.20	302.53	56.75
5	<b>Profit/(Loss) before finance costs and exceptional items (3 + 4)</b>	<b>1,959.97</b>	<b>1,824.41</b>	<b>1,575.31</b>	<b>5,371.83</b>	<b>4,636.38</b>	<b>4,478.00</b>
6	Finance costs	1,063.14	1,031.55	826.11	2,993.20	2,294.05	2,479.38
7	<b>Profit / (Loss) before exceptional items and tax (5 - 6)</b>	<b>896.83</b>	<b>792.86</b>	<b>749.20</b>	<b>2,378.63</b>	<b>2,342.33</b>	<b>1,998.62</b>
8	<b>Exceptional Item:</b>						
	Additional depreciation due to change in estimates	--	--	--	--	(11,536.81)	--
9	<b>Profit/(Loss) after exceptional item before tax (7 - 8)</b>	<b>896.83</b>	<b>792.86</b>	<b>749.20</b>	<b>2,378.63</b>	<b>(9,194.48)</b>	<b>1,998.62</b>
10	Tax expense	131.18	84.81	3.21	287.01	(183.71)	(837.99)
11	<b>Net Profit/(Loss) after exceptional item and tax (9 - 10)</b>	<b>765.65</b>	<b>708.05</b>	<b>745.99</b>	<b>2,091.62</b>	<b>(9,010.77)</b>	<b>2,836.61</b>
12	Add/(Less) Minority Share in Loss/(Profit)	(0.02)	--	0.07	0.01	0.16	0.20
13	<b>Net Profit/(Loss) after tax, minority interest and exceptional item (11 + 12)</b>	<b>765.63</b>	<b>708.05</b>	<b>746.06</b>	<b>2,091.63</b>	<b>(9,010.61)</b>	<b>2,836.81</b>
14	Paid-up Equity Share Capital (F.V. ₹10/- each)	1,613.29	1,613.29	1,613.29	1,613.29	1,613.29	1,613.29
15	<b>Reserves excluding Revaluation Reserves</b>	--	--	--	--	--	<b>11,920.52</b>
16.i	<b>Earnings Per Share before Exceptional Item (of ₹ 10/-each)</b>						
	Basic EPS (in ₹) (not annualised)	4.7	4.4	4.6	13.0	15.7	17.6
	Diluted EPS (in ₹) (not annualised)	4.5	4.2	4.5	12.4	15.2	17.1
16.ii	<b>Earnings Per Share after Exceptional Item (of ₹ 10/-each)</b>						
	Basic EPS (in ₹) (not annualised)	4.7	4.4	4.6	13.0	(55.9)	17.6
	Diluted EPS (in ₹) (not annualised)	4.5	4.2	4.5	12.4	(55.9)	17.1

## PART II SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014

Sr. No	Particulars	Quarter ended 31.12.14	Quarter ended 30.09.14	Quarter ended 31.12.13	9 Months period ended 31.12.14	9 Months period ended 31.12.13	9 Months ended 31.03.14
A	<b>PARTICULARS OF SHAREHOLDING</b>						
1	<b>Total Public Shareholding</b>						
	Number of Shares	78,903,798	79,025,798	80,154,096	78,903,798	80,154,096	79,795,798
	Percentage of Shareholding	48.91	48.98	49.68	48.91	49.68	49.46
2	<b>Promoters and Promoter Group Shareholding</b>						
	<b>a) Pledged/Encumbered</b>						
	Number Of Shares	12,500,000	12,500,000	125,00,000	12,500,000	125,00,000	12,500,000
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	15.17	15.19	15.40	15.17	15.40	15.33
	Percentage of shares (as a % of the total Share Capital of the company)	7.75	7.75	7.75	7.75	7.75	7.75
	<b>b) Non-encumbered</b>						
	Number Of Shares	69,925,298	69,803,298	68,675,000	69,925,298	68,675,000	69,033,298
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	84.83	84.81	84.60	84.83	84.60	84.67
	Percentage of shares (as a % of the total Share Capital of the company)	43.34	43.27	42.57	43.34	42.57	42.79
B	<b>INVESTOR COMPLAINTS FOR QUARTER ENDED DECEMBER 31, 2014</b>						
	<b>Pending at the beginning of the quarter</b>		<b>Received during the quarter</b>	<b>Disposed of during the quarter</b>	<b>Remaining unresolved at the end of the quarter</b>		
	NIL	34	34	NIL			

## SEGMENT-WISE REVENUE AND RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014 (In ₹ Millions)

PARTICULARS	Quarter ended 31.12.14 (Unaudited)	Quarter ended 30.09.14 (Unaudited)	Quarter ended 31.12.13 (Unaudited)	9 Months period ended 31.12.14 (Unaudited)	9 Months period ended 31.12.13 (Unaudited)	9 Months ended 31.03.14 (Audited)
<b>Segment Revenue</b>						
Enterprise Geospatial & Engineering Solutions (EGES)	2,680.86	2,472.76	2,081.29	7,617.40	5,615.19	7,062.70
System Integration & Enterprise IT Solutions (EITS)	6,986.70	6,380.15	5,510.39	19,715.84	14,376.20	17,954.51
Less: Inter segment revenue						
<b>Net revenue from operations</b>	<b>9,667.56</b>	<b>8,852.91</b>	<b>7,591.68</b>	<b>27,333.24</b>	<b>19,991.39</b>	<b>25,017.21</b>
Segment Profit/(loss) before Depreciation and amortization expenses, other income, finance cost, exceptional items and tax						
Enterprise Geospatial & Engineering Solutions (EGES)	1,466.94	1,453.19	1,243.97	4,304.73	3,110.57	3,537.81
System Integration & Enterprise IT Solutions (EITS)	1,981.29	1,798.13	1,606.61	5,355.53	4,406.37	4,519.80
<b>TOTAL</b>	<b>3,448.23</b>	<b>3,251.32</b>	<b>2,850.58</b>	<b>9,660.26</b>	<b>7,516.94</b>	<b>8,057.61</b>
Add: Other Income (Un allocable)	74.80	62.12	26.71	210.20	302.53	56.75
Less: Finance Costs (Un allocable)	1,063.14	1,031.55	826.11	2,993.20	2,294.05	2,479.38
Less: Depreciation and Amortization Expense (Un allocable)	1,563.06	1,489.03	1,301.98	4,498.63	3,183.09	3,636.36
<b>Exceptional Item:</b>						
Less: Additional Depreciation due to change in estimates (Un allocable)	--	--	--	--	11,536.81	--
<b>Profit after exceptional item before tax</b>	<b>896.83</b>	<b>792.86</b>	<b>749.20</b>	<b>2,378.63</b>	<b>(9,194.48)</b>	<b>1,998.62</b>
<b>Notes on segment information:</b> Segmental Capital employed: Fixed assets used in the company's business or liabilities contracted have not been identified to any particular reportable segments. The company believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities.						

### Notes:

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 7<sup>th</sup> February 2015 and have undergone "Limited Review" by Statutory Auditors of the company.
- Consolidated Revenue for Q3 FY-15 at ₹ 9,667.56 Mn against ₹ 7,591.68 Mn in Q2 FY-14, registering a Y-o-Y growth of 27.3 % and Q-o-Q growth of 9.2%
- Consolidated EBITDA for Q3 FY-15 at ₹ 3,448.23 Mn against ₹ 2,850.58 Mn in Q2 FY-14, registering a Y-o-Y growth of 21.0 % and Q-o-Q growth of 6.1%
- Consolidated Profit after tax for Q3 FY-15 at ₹ 765.63 Mn against ₹ 746.06 Mn in Q2 FY-14, registering a Y-o-Y growth of 2.6 % and Q-o-Q growth of 8.1%
- Consolidated Revenue for nine months FY-15 at ₹ 27,334.24 Mn against ₹ 19,991.39 Mn in previous year registering a Y-o-Y growth of 36.7%
- Consolidated EBITDA for nine months FY-15 at ₹ 9,660.26 Mn against ₹ 7,516.94 Mn in previous year registering a Y-o-Y growth of 28.5%
- Consolidated Profit after tax for nine months FY-15 as against previous year, is not comparable due to exceptional item.
- In accordance with clause 41 of Listing agreement, the company has published consolidated financial results. Standalone Revenue, Profit before tax and Profit after tax and exceptional item for the Q3 F.Y.15 is ₹ 4,814.97 Mn, ₹ 2,007.26 Mn and ₹ 1,907.26 Mn respectively. The standalone financial results will, however, be made available to the Stock Exchanges where the company's securities are listed and will also be posted on the company's website [www.rolta.com](http://www.rolta.com).
- Tax Expense includes provision for current tax and deferred tax.
- Previous period figures are regrouped/rearranged wherever necessary.

Place : Mumbai  
Date : 7<sup>th</sup> February 2015

**Kamal K Singh**  
Chairman & Managing Director