



# ROLTA INDIA LIMITED

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## UNAUDITED UNCONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

| PART I |  | (In ₹ Millions)                    |                                    |                                    |  |  |   |
|--------|--|------------------------------------|------------------------------------|------------------------------------|--|--|---|
| Sr. No | Particulars  | Quarter Ended 31-03-13 (Unaudited) | Quarter Ended 31-12-12 (Unaudited) | Quarter Ended 31-03-12 (Unaudited) | 9 Months Period Ended 31-03-13 (Unaudited) | 9 Months Period Ended 31-03-12 (Unaudited) | Previous Accounting Year Ended 30.06.12 (Audited) |
| 1      | Net Sales/Income from Operations   | 3,431.95                           | 3,092.74                           | 3,340.10                           | 9,584.08                                   | 11,213.64                                  | 14,680.67   |
|        | <b>Total Income from operations</b>  | <b>3,431.95</b>                    | <b>3,092.74</b>                    | <b>3,340.10</b>                    | <b>9,584.08</b>                            | <b>11,213.64</b>                           | <b>14,680.67</b>                                  |
| 2      | <b>Expenses</b>  |                                    |                                    |                                    |  |  |   |
|        | a. Material / Subcontract Cost   | 58.06                              | 88.47                              | 399.56                             | 308.48                                     | 2,442.14                                   | 2,578.25  |
|        | b. Inventory - (Increase) / Decrease   | --                                 | --                                 | --                                 | --   | --   | --  |
|        | c. Employee Benefits Expense   | 518.82                             | 562.90                             | 498.61                             | 1,593.63                                   | 1,634.98                                   | 2,099.78  |
|        | d. Depreciation and Amortization Expense   | 894.63                             | 892.48                             | 1,010.13                           | 2,782.87                                   | 2,924.64                                   | 4,336.13  |
|        | e. Other Expenses  | 188.49                             | 282.24                             | 345.30                             | 735.22                                     | 1,070.80                                   | 1,381.36  |
|        | <b>Total Expenses</b>  | <b>1,660.00</b>                    | <b>1,826.09</b>                    | <b>2,253.60</b>                    | <b>5,420.20</b>                            | <b>8,072.56</b>                            | <b>10,395.52</b>                                  |
| 3      | <b>Profit From Operations Before Other Income, Finance Costs &amp; Exceptional Items (1 - 2)</b> | <b>1,771.95</b>                    | <b>1,266.65</b>                    | <b>1,086.50</b>                    | <b>4,163.88</b>                            | <b>3,141.08</b>                            | <b>4,285.15</b>                                   |
| 4      | Other Income   | 110.61                             | 56.00                              | 150.40                             | 228.46                                     | 353.06                                     | 358.42  |
| 5      | <b>Profit/(Loss) before Finance Costs &amp; Exceptional Items (3 + 4)</b>                        | <b>1,882.56</b>                    | <b>1,322.65</b>                    | <b>1,236.90</b>                    | <b>4,392.34</b>                            | <b>3,494.14</b>                            | <b>4,643.57</b>                                   |
| 6      | Finance Costs  | 508.91                             | 475.55                             | 257.66                             | 1,417.23                                   | 637.20                                     | 1,037.00  |
| 7      | <b>Profit / (Loss) before Exceptional Items &amp; Tax (5 - 6)</b>                                | <b>1,373.65</b>                    | <b>847.10</b>                      | <b>979.24</b>                      | <b>2,975.11</b>                            | <b>2,856.94</b>                            | <b>3,606.57</b>                                   |
| 8      | Exceptional Item:  | --                                 | --                                 | --                                 | --   | --   | --  |
| 9      | <b>Profit after Exceptional Item before Tax (7 + 8)</b>  | <b>1,373.65</b>                    | <b>847.10</b>                      | <b>979.24</b>                      | <b>2,975.11</b>                            | <b>2,856.94</b>                            | <b>3,606.57</b>                                   |
| 10     | Tax Expense  | 91.20                              | 87.70                              | 101.80                             | 260.20                                     | 313.16                                     | 333.16  |
| 11     | <b>Net Profit after Exceptional Item &amp; Tax (9 - 10)</b>                                      | <b>1,282.45</b>                    | <b>759.40</b>                      | <b>877.44</b>                      | <b>2,714.91</b>                            | <b>2,543.78</b>                            | <b>3,273.41</b>                                   |
| 12     | Paid-up Equity Share Capital (F.V. Rs.10/- each)   | 1,613.29                           | 1,613.29                           | 1,613.29                           | 1,613.29                                   | 1,613.29                                   | 1,613.29  |
| 13     | <b>Reserves excluding Revaluation Reserves</b>   | --                                 | --                                 | --                                 | --   | --   | <b>23,044.52</b>                                  |
| 14.i   | <b>Earnings Per Share before Exceptional Item</b>  |                                    |                                    |                                    |  |  |   |
|        | Basic EPS (in ₹) (not annualised)  | 7.9                                | 4.7                                | 5.4                                | 16.8                                       | 15.8                                       | 20.3  |
|        | Diluted EPS (in ₹) (not annualised)  | 7.7                                | 4.7                                | 5.4                                | 16.6                                       | 15.8                                       | 20.3  |
| 14.ii  | <b>Earnings Per Share after Exceptional Item</b>   |                                    |                                    |                                    |  |  |   |
|        | Basic EPS (in ₹) (not annualised)  | 7.9                                | 4.7                                | 5.4                                | 16.8                                       | 15.8                                       | 20.3  |
|        | Diluted EPS (in ₹) (not annualised)  | 7.7                                | 4.7                                | 5.4                                | 16.6                                       | 15.8                                       | 20.3  |

## PART II SELECT INFORMATION FOR THE QUARTER ENDED MARCH 31, 2013

| Sr. No | Particulars  | Quarter Ended 31-03-13      | Quarter Ended 31-12-12         | Quarter Ended 31-03-12                         | 9 Months Period Ended 31-03-13 | 9 Months Period Ended 31-03-12 | Previous Accounting Year Ended 30.06.12 |
|--------|--|-----------------------------|--------------------------------|--|--------------------------------|--------------------------------|---|
| A      | <b>PARTICULARS OF SHAREHOLDING</b>   |                             |                                |  |                                |                                |   |
| 1      | <b>Total Public Shareholding</b>   |                             |                                |  |                                |                                |   |
|        | Number of Shares   | 86,708,218                  | 89,987,168                     | 90,548,168                                     | 86,708,218                     | 90,548,168                     | 90,103,168                              |
|        | Percentage of Shareholding   | 53.75                       | 55.78                          | 56.13  | 53.75                          | 56.13                          | 55.85                                   |
| 2      | <b>Promoters and Promoter Group Shareholding</b>                                       |                             |                                |  |                                |                                |   |
|        | <b>a) Pledged/Encumbered</b>   |                             |                                |  |                                |                                |   |
|        | Number Of Shares   | 8,500,000                   | 5,500,000                      | 30,00,000                                      | 8,500,000                      | 30,00,000                      | 4,500,000                               |
|        | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 11.39                       | 7.71                           | 4.24   | 11.39                          | 4.24                           | 6.32                                    |
|        | Percentage of shares (as a % of the total Share Capital of the company)                | 5.26                        | 3.41                           | 1.86   | 5.26                           | 1.86                           | 2.79                                    |
|        | <b>b) Non-encumbered</b>   |                             |                                |  |                                |                                |   |
|        | Number Of Shares   | 66,120,878                  | 65,841,928                     | 67,780,928                                     | 66,120,878                     | 67,780,928                     | 66,725,928                              |
|        | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 88.61                       | 92.29                          | 95.76  | 88.61                          | 95.76                          | 93.68                                   |
|        | Percentage of shares (as a % of the total Share Capital of the company)                | 40.99                       | 40.81                          | 42.01  | 40.99                          | 42.01                          | 41.36                                   |
| B      | <b>INVESTOR COMPLAINTS FOR QUARTER ENDED MARCH 31, 2013</b>                            |                             |                                |  |                                |                                |   |
|        | Pending at the beginning of the quarter  | Received during the quarter | Disposed of during the quarter | Remaining unresolved at the end of the quarter |                                |                                |   |
|        | NIL  | 108                         | 108                            | NIL  |                                |                                |   |

## SEGMENT-WISE REVENUE AND RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

| PARTICULARS   | Quarter Ended 31-03-13   | Quarter Ended 31-12-12 | Quarter Ended 31-03-12 | 9 Months Period Ended 31-03-13 | 9 Months Period Ended 31-03-12 | Previous Accounting Year Ended 30.06.12 |
|---|--|------------------------|------------------------|--------------------------------|--------------------------------|---|
|   | (Unaudited)  | (Unaudited)            | (Unaudited)            | (Unaudited)                    | (Unaudited)                    | (Audited)                               |
| <b>Segment Revenue</b>  |  |                        |                        |                                |                                |   |
| Enterprise Geospatial & Engineering Solutions (EGES)                                    | 1,504.49   | 1,173.03               | 1,162.26               | 4,166.01                       | 3,987.29                       | 5,430.31                                |
| System Integration & Enterprise IT Solutions (EITS)                                     | 1,927.46   | 1,919.71               | 2,177.84               | 5,418.07                       | 7,226.35                       | 9,250.36                                |
| Less: Inter segment revenue   |  |                        |                        |                                |                                |   |
| <b>Net revenue from operations</b>  | <b>3,431.95</b>  | <b>3,092.74</b>        | <b>3,340.10</b>        | <b>9,584.08</b>                | <b>11,213.64</b>               | <b>14,680.67</b>                        |
| Segment Profit/(loss) before Depreciation and Amortization Expenses, Finance Cost & Tax |  |                        |                        |                                |                                |   |
| Enterprise Geospatial & Engineering Solutions (EGES)                                    | 1,258.31   | 832.14                 | 918.53                 | 3,103.23                       | 2,622.36                       | 3,765.51                                |
| System Integration & Enterprise IT Solutions (EITS)                                     | 1,408.27   | 1,326.99               | 1,178.10               | 3,843.52                       | 3,443.36                       | 4,855.77                                |
| <b>TOTAL</b>  | <b>2,666.58</b>  | <b>2,159.13</b>        | <b>2,096.63</b>        | <b>6,946.75</b>                | <b>6,065.72</b>                | <b>8,621.28</b>                         |
| Add: Other Income (not allocable)   | 110.61   | 56.00                  | 150.40                 | 228.46                         | 353.06                         | 358.42                                  |
| Less: Finance Costs (not allocable)   | 508.91   | 475.55                 | 257.66                 | 1,417.23                       | 637.20                         | 1,037.00                                |
| Less: Depreciation and Amortization Expense (not allocable)                             | 894.63   | 892.48                 | 1,010.13               | 2,782.87                       | 2,924.64                       | 4,336.13                                |
| <b>Total Profit before Exceptional Item &amp; Tax</b>                                   | <b>1,373.65</b>  | <b>847.10</b>          | <b>979.24</b>          | <b>2,975.11</b>                | <b>2,856.94</b>                | <b>3,606.57</b>                         |
| <b>Notes on segment information:</b>  | Segmental Capital employed: Fixed assets used in the company's business or liabilities contracted have not been identified to any particular reportable segments. The company believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities. |                        |                        |                                |                                |   |

### Notes:

- The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on 27<sup>th</sup> April, 2013, and have undergone "Limited Review" by the Statutory Auditors of the Company.
- Tax Expense includes provision for current tax and deferred tax.
- Previous quarter / year's figures are regrouped wherever necessary.

Place : Mumbai  
Date : 27<sup>th</sup> April, 2013

**Kamal K Singh**  
Chairman & Managing Director