Rolta's Q1 FY-13 Consolidated Revenue Grows 5.6% and Net Profit 32.4% Sequentially

Mumbai – Rolta India Limited, a leading provider of innovative IT solutions for many vertical segments, including Federal and State Governments, Defense and Homeland Security, Utilities, Process, Power, Banking and Insurance, today announced unaudited financial results for quarter ended September 30, 2012(Q1 FY-13) which have undergone a limited review by statutory auditors of the company.

FINANCIAL HIGHLIGHTS

- Consolidated Revenue for Q1 FY-13 at Rs. 470.14 crores (Rs. 4.70 Billion) against Rs. 445.10 crores (Rs. 4.45 billion) in Q4 FY-12, registering a sequential growth of 5.6%.

- Consolidated Profit after Tax for Q1 FY-13 at Rs. 63.21 crores (Rs. 0.63 Billion) against Rs. 47.74 crores (Rs. 0.48 Billion) in Q4 FY-12, registering a sequential growth of 32.4%.

- Rolta has consciously and steadily focused on transforming its business model from being services-centric to one that increasingly leverages its Intellectual Property ("IP"). This carefully thought-out strategic direction was adopted to provide a differentiated high-value portfolio of solutions to our customers. In keeping with this business strategy, the Company has reorganized its business into two segments -- Enterprise Geospatial and Engineering Solutions (EGES); and Systems Integration & Enterprise IT Solutions (EITS) The revised segment information constitutes only a reclassification of its presentation, and has no impact on reported net income or earnings per share for any period.

Commenting on the results, Mr. K. K. Singh, Chairman and Managing Director said, "During the last few years we have consolidated our position as a provider of end-to-end solutions by enriching our portfolio of intellectual property. Even though the industry faced challenges posed by the downturn in the global economy, and the uncertainties in our own market, the acceptance of our differentiated offerings in the global market now gives us the confidence that the new fiscal year will see our growth rates improving."

CORPORATE HIGHLIGHTS

The Company has always endeavored to make Rolta a highly desirable place to work in and thereby attract talented professionals to support the Company's growth plans. We are proud to have been informed that Rolta has been ranked at the 2nd position in the 2012 Dataquest – CMR Survey of Best Employers in the IT Sector and, therefore, placed in the top 5 Best Employers for the fifth year in a row.

During the year, the Company inducted highly experienced professionals to lead various functional and geographical units, and concurrently added subject matter experts to address the needs of selected verticals.

The Company continues to receive recognition as a leading player in its areas of focus through customer citations and industry awards.

OPERATIONAL HIGHLIGHTS

Enterprise Geospatial& Engineering Solutions (EGES)

Apart from Rolta's focus on the traditional areas of geospatial and engineering services and enterprise-level solutions for the global market, the Company has consciously developed a portfolio of world class solutions to address the multi-billion dollar modernization projects in the Indian defence and security markets. The Company is very well positioned, in conjunction with partners of global standing, to build, integrate, implement and support sophisticated and comprehensive systems. Rolta's portfolio includes sophisticated offerings for C4ISTAR programs like Digital Soldier Systems,

Battlefield Management Systems, Vehicle & Fire Control Systems, Software Defined Radios, Safe City programs, Critical Infrastructure Protection Systems, and Crime & Criminal Tracking Network Systems (CCTNS). Rolta is one of the few select organizations which has been qualified through stringent selection criteria to be shortlisted for final consideration in many of these opportunities and has, in fact, even been contracted for many of them; for example for CCTNS projects in North-East India.

Rolta continues to build and deploy innovative solutions on its Geospatial Fusion™ platform for a variety of applications world-wide -- from modeling urban environment, transportation corridors, land record management, land-use analysis and tax management, to mapping flood plains, assessing geological hazards, crop monitoring, watershed management, etc. The Company has completed projects in North America, Europe, the Middle East, and India.

Rolta has also succeeded in stepping up the pace in its engineering services business. Rolta won a contract from one of India's major oil companies for engineering services, procurement support and construction management to build a petroleum product Storage Terminal Depot. The Company received a repeat order for design of a hydrogen generation module from a leading Naval organization in recognition of superior performance earlier. On the international front, the Company established a sophisticated Offshore Design Centre for GE Energy in Mumbai.

Systems Integration & Enterprise IT Solutions (EITS)

The development of Rolta's IP-led approach has enabled us to also play in the large main-stream IT solutions and services market with differentiated offerings. Rolta offers comprehensive services for implementing enterprise-level applications and systems integration on multiple technology platforms. Rolta's expertise encompasses EBS, ERP, CRM, and EPM, all high-impact areas of interest to CXOs. With deep domain expertise in our selected verticals, Rolta provides a comprehensive set of services for a company's IT needs – from initial assessments, to development of an IT roadmap, including evaluation of Cloud and virtual data-center strategies, through sizing and implementation of complete solutions for optimal infrastructure configurations and enterprise-level business applications and analytics, with ongoing technical support. For example, the Company is engaged in an EPM project for a major Financial Services client in the US. In UK, Rolta successfully delivered on phase one of a large IT project for a major electric company, and has won a much larger phase two award.

Rolta was successfully assessed at the highest Level 5 of SEI's Capability Maturity Model Integration® – DEV (CMMI®) version 1.3 for its Software Application Development and Maintenance, one of just 85 companies worldwide to have achieved this.

About Rolta: Rolta is a leading provider of innovative IT solutions for many vertical segments, including Federal and State Governments, Defense/HLS, Utilities, Process, Power, Banking and Insurance. These enterprise level solutions are built around Rolta's intellectual property and domain expertise to offer unique business intelligence for impactful insights for effective decision making. Rolta's offering includes end-to-end solutions for geospatial applications for mapping and image processing, spatial data analysis and integration through Geospatial Fusion™. Rolta's services and solutions cover the entire life-cycle for the process industry, from engineering design, to operational excellence with its OneView™ suite. Rolta iPerspective™, is a unique platform for SOA and "Cloud" enablement for enterprise-level integration. Rolta is a multinational organization headquartered in India, which has executed projects in over 40 countries. Forbes Global ranked Rolta amongst the "Best 200 under a Billion" four times in six years. Rolta was included in the S&P Global Challengers List™, by Standard & Poor's. The Company is listed on the Bombay Stock Exchange and National Stock Exchange, and forms part of various indices on BSE/NSE in India. The Company's GDRs are listed on the Main Board of London Stock Exchange.

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